

MESNAR/WHAR Videotape Index

2nd Annual Meeting March 24-25, 2000 at Direct Relief International, Santa Barbara, CA
of the
Medical Equipment and Supplies Network Alliance of Rotarians (MESNAR)

**Name changed March 25, 2000 to Worldwide Humanitarian Alliance with Rotarians
(WHAR)**

Technical Note: This seven plus hour Videotape has been reproduced from an amateur Sony High 8 recording to a single T160 VHS Videocassette. That copy was then reproduced into multiple copies for distribution. This approach has resulted in slight degrading of the video and audio quality. Since we used T160 cassettes, there is a further technical problem because there is "tape flutter" using T160 tapes and reproducing at the Slow Play option. We felt it would be too expensive to distribute three tapes at the Fast Play option. The viewer may need to periodically adjust the "tracking" on their particular VCR to reduce the flutter. The content is all there, but the viewing quality is degraded.

Before you start the videotape, reset your clock display to 00:00:00. The number shown at the beginning of each section is the hour:minute:second (hh:mm:ss) timing that appears on your TV when you activate the "display" function. Your LCD display will also indicate the approximate timing. Under many of the major topics will be some short comments regarding some of the unique or significant remarks recorded in that section.

Introduction: This Videotape contains the entire meeting above. This was the 2nd Annual meeting and was attended by 33 participants representing 20 Rotary sponsored and 4 other humanitarian aid resource organizations. Inquiries about WHAR should be directed to Jack Maxwell, Founder and Chair at e-mail address - jmaxwell@ionet.net. Inquiries on specific topics should be made to the individual presenter, e-mail addresses listed at the end of this index.

This index has been prepared to assist viewers who want to locate a specific discussion or introductory presentation by a representative of an organization. For individuals who are involved in the various facets of Rotary World Community Service (WCS) Projects, Rotary Foundation Matching Grants (MG) or 3H Grants and/or Disaster Relief Aid Projects or with any other humanitarian aid projects of Rotary or other Non Government Organization (NGO), we recommend that you review the entire contents. You will find many ideas, tips, and worthwhile discussions on many of the problems we have in common in providing humanitarian aid. Additional copies of this Videotape can be ordered from Jim Johannsen at johannsenj@aol.com for \$ 20 each. Now on to the index of the contents:

00:00:00 **Convene the 2nd Annual Meeting** - Jack Maxwell, RC of Tulsa OK, Founder, MESNAR

00:01:10 - Welcome - Dr. Otto Austel, District Governor, 1999-2000, District 5240

00:06:10 - Welcome - Max P. Goff, Exec. Director, Direct Relief International, Santa Barbara, CA
Richard D. Godfrey, Chairman of the Board of Directors, DRI

DRI is 52 years old and in 1999 shipped \$ 53 million (US) at wholesale value.

Administrative costs under 5% of wholesale value of shipments.

Rotary partnerships started in 1966 with the Hands Across the Sea program of the Rotary Club of Santa Barbara North (See 1:41).

00:13:10 - History and Vision of MESNAR - Jack Maxwell, e-mail jmaxwell@ionet.net

How did this all begin?

Last years 1st Annual Meeting had 6 people.

Introduction of the "parking lot" concept.

00:24:30 - Introduction to the World Community Service Resource Network (WCSRN) -
Jim Johannsen, PDG, RC of Santa Barbara North, CA, Member, WCSRN

Most exciting thing Jim has worked on in 35 years as a Rotarian.

Arch Klumph at 1917 Rotary Convention "...for the purpose of doing good in the world...".

My estimate of \$ 250 million (US) per year spent on Humanitarian and Disaster Aid by Rotarians, Clubs, Districts, Rotary International and the Rotary Foundation.

WCSRN concept as established by RI B/D at the June, 1997 board meeting.

00:39:30 - Introduction to the World Community Service Resource Task Force (WCSR TF) -
Steve Brown, PDG, RC of La Jolla Gold. Tri., Chair, WCSR Task Force

Creation of 20 Task Forces for 2000-01. WCS Resource Task Force will also relate to Task Forces for, Disaster Relief, Matching Clubs, Partnering, UN Agencies, Diplomatic Relations.

For each Task Force there will be at least 34 Zone Coordinators throughout the world to advise clubs and

1:22 - International Aid, Spring Lake, Michigan - Billy L. Teninty, Dir. Medical Equip. Training,
e-mail - iabilly@yahoo.com

Problems involved with shipping equipment overseas. Some countries up to 80% of donated equipment is out of order. **Note: Is this a Rotary Volunteer opportunity, ie. Send technicians to repair equip.?**

Recruit and train locals and overseas people to check out. They have training program in Ghana, Africa. At 5:14, Billy described Brother to Brother International (Affiliated with World Vision) Web -

www.bbi.org

They maintain lists of donated equipment and equipment needed.

1:28 - International Aid - Bill Barta, California Regional Director, e-mail - iabillb@aol.com

Staff of 100, including 2 Doctors, Shipped \$ 85 million (\$ 50 million in Drugs), 360 shipments.

Lab in a Suitcase, 85% of lab tests can be done "under a tree" and not wait for sending away.

Service (or Handling or Donation) Fees 2-3% of Wholesale Value to cover overhead, transportation, etc.

1:32 - International Association of Certified Equipment Refurbishers (IACER) and
Global Medical Network, Compton, CA - Frank Tuft, Acting President,
e-mail - sales@medical2u.com

Organizing a Trade Association with requirements for members to have refurbishing capabilities, product liability insurance, etc. Some of today's technology is not appropriate to send overseas.

They have created an auction Web Site, can list donated equipment to sell and raise funds for overhead, transportation, etc. Auction Site is Global Medical Network at www.gmniauction.com.

Ghana Resource Center (Rotarian Dr. Lawrence Platt) to repair and recondition all types of equipment

Liability issue on donated equipment - Everybody involved will be named in any lawsuit. We have a litigious society but we can't just "not try to help".

The Internet makes it very possible to change the world.

1:41 - Hands Across the Sea - E. Russell Smith, RC of Santa Barbara Sunrise, Project will now be coordinated by John H. Paine, RC of Santa Barbara North, e-mail - johnhpaine@aol.com

Rotary has been involved with Direct Relief International for 35 years. Last 10 years have sponsored over

\$ 8 million (US) at wholesale value to about 25 countries.

7 Clubs in Group 8 have created a Task Force to provide additional support to Direct Relief. See 4:45.

A Rotary Homestay resulted in an eye surgery project in Celaya, Mexico and Smith met future wife.

1:44 - Medical Equipment Initiative, D7600 - Don Bersing, RC of Princess Anne, Virginia. Bch, VA
e-mail - donbersing@hotmail.com

Connections with equipment aid goes back to Trade Mission in 1990 to Poland. Rotary connections there were 60% related to health programs. Is now putting together an American style hospital in Poland. Many Virginia clubs put together a project to ship orthopedic items (stainless steel, \$160 K) to Poland plus mammography equipment (epidemic of breast cancer in Eastern Europe).

They are replicating MSNI. It scares him when he sees what we can do when we really go to work.

Maxwell comment: Liggett Lancaster, PDG, D6110 "Rotary shipments of Humanitarian Aid equipment and supplies will far exceed the dollar value of the PolioPlus Program".

1:54 - Operation Condor - "John" De Keyser, RC of Wheaton, IL, e-mail - jdk@westord.com

Has International Freight Forwarding company. 1995 visited Peru and witnessed problems and needs. Last year 74 volunteers took over a hospital and do many surgeries, etc. Drs. In Peru are excellent but not up to date, our Drs. help bring them up to date. Dialysis virtually unknown, now they have equipment.

Concentrate on Huanaco, Also Rotoplast project there. 6 year old children with Cataracts. Care of eye glasses is a problem for field workers, Antwerp, Belgium will do permanent correction of vision.

Many areas of the world have never seen some of our standard equipment, such as a colon scope.

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2:04 - Rotaplast - Sharron Newton, RC of Marin Sunrise, CA, e-mail - snewton@pacbell.net

Children's plastic surgery project started 1992, in 2000 will do 10 trips to South America.
Take supplies on airlines with them, United Air Lines very cooperative, others not.
Take stuffed animals also - have group of ladies that recondition manufacturers rejects.
Maxwell and Brown comments on RF Matching Grants can cover non-Rotarian technicians travel.
Short term Rotary Volunteers can use DDF for short term project grants including Rotarians.
Volunteers application on RI Web Site, also Rosalind Benford at RI for criteria.

2:15 - Rohnert Park-Cotati Rotary Int. Serv. Proj. (Peru), Vida Jones, RC of Rohnert Park Cotati
e-mail - fredvida@rpnet.net

Their involvement started in Ecuador, now in Peru and due to experience in Ecuador, are much more efficient and effective.
Our projects must address Health Education and not just address treatment
Also adopted the Fire Department. Canada shipping fire truck to replace WWII version.
Costs to their small club \$ 3500, resulting in \$ 1 Million worth of aid to area (includes Air National Guard).
Maxwell comment on Dr. Harold Harder, Blessings International, Broken Arrow, OK, will re-certify drugs when expiration dates have been reached, for \$250 per drug. E-mail - blessingsint@compuserve.com

2:24 - Lunch Break including visit to DRI Demonstration Container for Preparedness Response and Emergency Program (PREP)

2:27 - Hunger Plus - J. B. Roberts, PDG, RC of Plainview, TX, e-mail - jbrplvtx@aol.com

"A PDG is like a pair of old tennis shoes, everything is worn out except the tongue. This is the greatest thing (the meeting) I have ever been involved with in Rotary".
The dehydrated Soup served at lunch can be modified to meet different countries preferred taste.
Women in Mexico would not come in for Pap smear, then they offered them a meal and they came, ate, and had their checkup.
Breedlove Dehydrated Foods, Inc. is the first non-profit dehydration plant dedicated to eradicating hunger.
We must feed people before our health projects can be as meaningful as they are proposed to be.
Quote from a Canadian Rotarian "If I could feel your pain, would I continue to let you suffer".
Feeding stations in Ethiopia - ran out of food, mother stayed overnight with baby for next days food. In the morning child was dead. Is time critical? Let get our processes organized to serve more efficiently.
Maxwell comment - James Harris, Director of UNICEF said "Rotary has the power of a nation with the heart of a mother".
Editors Note: In my early introduction I stated that Food for the Hungry and Hunger Plus were related. That is not the case although as a result of this meeting, I suspect there will be some partnering.

2:43 - Rotary World Help Network - George Sandwith, RC of New Westminster, BC, Canada
e-mail - rosetel@rimart.com

Multi-district project in British Columbia was started in 1997 as a result of many clubs individual projects.
Zimbabwe project sent technicians to set up and check out equipment - very important.
Include shipments of clothing from Seventh Day Adventist Church and Salvation Army
Want to include 10 computers with each shipment.
Everything shipped to Rotarians in other countries to be sure it gets to the right place.
Even simple things make a difference, such as curtains in a village clinic or hospital, recycled shampoo.
Have a free warehouse plus several trailers. Check out the donations before you accept them.
Johannsen comment on RIBI Free Computers for Education project, e-mail - info@free-computers.org

2:57 - Food for the Hungry, Scottsdale, AZ - Stanley G. Schirm, Dir. Corp. and Govt. Services
e-mail - stans@fh.org

"With all this food, why are there still hungry people in the world?" Increasingly difficult to get missionaries into developing countries. Important that NGOs network and help solve the problems. If you are offered something you don't have expertise with, contact one of the others to see if they can use. Standards and guidelines for Humanitarian Aid organizations. AERDO and InterAction approved. Copies available from them or Stan.

US AID for transportation funds, maximum of \$ 150 K per year. Must apply. Also Counterpart. **Should HART and/or the Rotary Foundation apply for this?** DRI has it.

Use USAF space on training exercises - also the Denton Program - see 3:38 John Betz for more.

If you want to get something done, contact the Rotarians. Our missionary friends are not quite aggressive enough to get things released that are stuck in Customs.

Look for partnerships with indigenous organizations to make country entry easier.

They have boilerplate documents that they are willing to share.

De Keyser, Keckler, Johannsen and Maxwell comments on "swaps" - **Need to set up group e-mails and/or List Serves to seek or announce the availability of equipment or supplies you get and can't use.** Be careful of transp. costs.

Missionary Expeditions, Inc, Jack Fong, New Orleans can help with overseas shipments - **800-299-6363.**

Editors Note: In my early introduction I stated that Food for the Hungry and Hunger Plus were related. That is not the case although as a result of this meeting, I suspect there will be significant partnering.

3:20 - Flame of Hope Foundation - Karen P. Dahl, RC of Viroqua, WI,
e-mail - kdahl@frontiernet.net

Started a Russia program and can share information on the many problems encountered.

Thailand, the Angel of the Slums, established many schools.

Not every culture of the world wants to work with women, women Rotarians need to find women contacts.

3:29 - District 5240 International Service Programs - Rick Zander, RC of Santa Ynez, CA
e-mail - rickz@silcom.com

Major emphasis on Philippines - Projects planned for animal dispersal, agriculture, health care, education, enterprise development, housing and environment. Will partner with many NGOs.

Books Across the Sea - RC of Makati has tax-exempt status to bring in books duty free. Books Across the Sea started by Rotary in Texas. Contact Sid Barnard, e-mail - barnardbig@aol.com

Has a bunch of Apple Powermacs and will trade for PCs because Philippines has no support for Macs. Keckler comment - Pres. of the American C of C, also related to AID can help with country restrictions.

3:38 - Project Cure (Commission on Urgent Relief and Equipment), Lakewood, Co.
John Betz, Director of Transportation, e-mail - projectcure@juno.com

John had a career in transportation. Project Cure was founded by Dr. Jackson, about for 12 years ago, now warehouses in Denver, Phoenix, Nashville, LA and franchise in London. Have receiving facility in Ghana. Motto "Saving Lives through Medical Surplus.

Not a transportation problem but a money problem. Equipment manufacturers and suppliers in US get 200% writeoff for donations but no such tax benefit is available to transportation companies.

Denton Program (space available free AF shipments) administered by US Aid, created in late 80's by Senator (Admiral) Jeremiah Denton, now of Mobile, AL. Has had some bureaucratic problems. Denton has created a new program called Transform (Transportation for the Relief of Mankind) and has access to the MITMID system of Dept. of Defense. Transform is all types of transportation, ground, sea, and air. PVO = Private Volunteer Organization. Sounds like a good term.

De Keyser and Bersing comments on considering transportation costs as part of the matching grant request. Also consider costs in the overseas country to get shipment to ultimate destination.

3:56 - District 5240 Rotary/DRI Task Force - Luz Maria Ortiz-Smith, RC of Santa Barbara

Sunrise,

e-mail - erussell@silcom.com

Luz Maria will be chairing the D5240 Task Force described by Jim Johannsen at 4:45 but she is not sure what all we are planning. Jim told her when he asked her to chair the group "I don't know what I mean until I read what I wrote" (Quote from Mark Twain).

4:01 - HART (Humanitarian Aid Resources and Transportation) - Jessica Settle, RC of Tulsa, OK
e-mail - msnihart@flash.net

Founded by D6110 MSNI (see 4:52), startup funding by a New Opport. Grant from the Rotary Foundation.

Work with RCs in US and Canada to provide logistical assistance and project support to find the most cost effective avenues for transportation. Direct Rotary projects to Government funded services, and developing relationships with carriers and intermediaries to find less expensive forms of transportation. Country restrictions, customs and duty free authorizations are a significant issue. We need to know who the people are who can advise us on this, like Juan Forester in Guatemala. Hopes we can set up methods of interfacing Rotarians to specific information (see 6:11 on WCSRN). We must make specific commitments to transportation companies on arrangements. They will not commit to specific numbers of shipments, nor do they want publicity, Jessica can act as the intermediary. Maxwell comment - She is part time, in past 4 months she has helped with 12 projects and saved \$47K in transportation costs of projects. **How will we continue to fund this function, DDF, grant from RF, or percentage of cost savings to project?** Rotary Foundation is considering right now. **Contact Trustees that you know.** Over \$25 million of DDF uncommitted at this time.

Hi-tech Services in Tulsa gives \$ 15 per HP Printer cartridges to HART. They will drop ship anywhere in US so large users should explore this.

4:14 - Rotary D5170 Transportation Coordinator - Sam Sause, RC of Alameda, CA
e-mail - grandtrans2000@cs.com

He is a freight career person and uses his expertise to help with D5170 projects. First project in Zimbabwe, 4 containers. Getting shipment into the interior was a big problem.

Anyone in District that has a project that needs goods shipped is directed to Sam. Now they have a warehouse to store donated goods until needed for a project.

Maybe 5 to 10 % can be moved free but why should carriers participate? Be creative, they had a project that got a steamship company a paid return load in exchange for taking a shipment to South America.

Couple years ago he got WCSRN Data Sheet but has never had an inquiry. **Does the Rotary world know of his availability and expertise.**

Maxwell comment - CITCO tankers returning to Venezuela empty, can carry containers back.

4:22 - Medical Mission Prog.- Jeannie Wells, RC Fairport, NY, e-mail - bwel1@rochester.rr.com

She wants to ship people. Also involved with domestic aid, ie Humanitarian projects for US Native American reservations. Reservations have everything, except staff, so Jeannie helps provide people but she needs funding for volunteers who take vacation to help but can't afford to pay airfare.

Sometimes no Rotary Club in the areas of these reservations.

New York Times article about visibility.

De Keyser comment about being careful about law suites. Flying Physicians is an organization that may help with missions of this type.

Brown comment about RF policy on funds for the developed world. If you can get some funds from another country, you can get Matching Grant for US project.

Jones comment on donations of Frequent Flyer Miles.

Johannsen comment on International Flying Fellowship of Rotarians (IFFR). Jean De Keyser is member.

De Keyser comment on RI approval of private planes for Rotary business.

Bersing comment on Physicians for Peace, founded by Dr. Charlie Horton, Sam Hill is Executive Dir.

E-mail - samhill@gwick.net is looking for US projects.

Zander comment on Indian reservations that have Casinos may be willing to assist others.

Concept: US has pockets of "relative" poverty but much of the world has masses with "abject" poverty. Reference to the Rotary Doctor Bank in Europe, Web Site - www.rotarydoctorbank.org
Rotarians can help with many areas in ultimate support of projects. We need to expand our horizons on how we can help. The Task Force Luz Maria Ortiz-Smith introduced at 3:56 is an example of how we can help the MESNAR type organizations with the experience and contacts of local Rotarians. In the Santa Barbara area, the following Rotarians will be assisting DRI so that DRI can help even more with our projects. Feel free to contact any of them for advice on how their work might relate to your project:

1. Chair - Luz Maria Ortiz-Smith, RC of SB Sunrise, erussell@silcom.com
2. Locating Equipment - Bob Uphoff, RC of SB North, rphoff@impulse.net
3. Locating Technicians - Bob Hansen, RC of Santa Barbara, rg Hansen16@aol.com
4. Locating Overseas Rotary Contacts - Cami Helmuth, RC of Goleta Noontime, saccami@aol.com

4:52 - MSNI (Medical Supplies Network Inc.) - Jack Maxwell, RC of Tulsa, OK, Founder of MSNI
e-mail - jmaxwell@ionet.net

First 10 years Jack was a **member of a Rotary Club**, then he went to the Philippines and visited Hospitals and realized how far behind their facilities were and **he became a Rotarian**. In 1992, started sending physical and occupational therapy equipment with a slow start but when expanded to all types of medical equipment, it started to grow. Created the MSNI Ambassador program. Donation of \$ 1000 made you an ambassador and with proceeds, they bought a warehouse and last four years shipped 37 sea containers to 13 countries. All the shipping so far has been free and all equipment was donated. District Governor will be asking for \$7 per Rotarian to support MSNI as a District 6110 project. Advice to large clubs, get the smaller clubs involved and take ownership. In past years there were 20+ clubs in his district, that had never done an International Service project, and they became involved because of the availability of this District project. Project has exploded.

5:00 - Adjourn for Banquet at La Cumbre Country Club

Reconvene at 9 AM on Saturday, March 25, 2000.

5:00 - Jack's Description of other Resources not in attendance but that are members of MESNAR.

Information about these organizations and projects may be found on the MESNAR EXCEL Database or the WCSRN Information Center at www.rotarydistrict7150.org - See Sect. H.

Kazakhstan/D6560 New Opp. Grt., Joyce Elferdink, Frankfurt, IN, e-mail - chamberjfe@accs.net
Brazil Hospital/D6860 Match Grt., David Burch, Florence, AL, e-mail dwb5@prodigy.net
Saving Lives Worldwide, RC of Louisville, KY, Dennis Dolan, e-mail - scg2000@compuserve.com
FAMSCO (Fire & Med. Supply Co.), D6000, IA, Gordon Esbeck, e-mail - gjesbeck@netins.net
Mobile Medical/Dental Units, D6940, FL, Randy Spencer, e-mail - spencergroup@ispchannel.com
Rotary Blood Bank Tech. Exch., D5790, TX, Charles Kurtzman, e-mail - c.Kurtzman@worldnet.att.net
Sunstove Solar Cookers, Dick Wareham, Brookfield, WI, info@sungravity.com, Web www.sungravity.com
Medical Eqpt. & Suppl., RC of Longview, TX, Dr. John Petty, e-mail - pettyje@juno.com
MAP International, Brunswick, GA, Mark Walker, e-mail - mwalker@map.org Web www.map.org
World Vision, Federal Way, WA, Jim Schmick, e-mail jschmick@worldvision.org Web www.worldvision.org
Kure Foundation, Tulsa, OK, Dwain Griffin, e-mail dgriffin@dmlfkure.org Web www.dmlfkure.org
Children of Russia, D5010, AK, Carolyn Jones, PDG, e-mail - cjones@alaska.net
Brother's Brother Foundation, Luke Hingston, e-mail - bbfound@aol.com Web www.brothersbrother.com

Jack Maxwell then made an appeal to attendees to **notify him of additional organizations** that should consider membership in MESNAR. Check MESNAR Excel list. If they are not there, should they be????

Maxwell handed out Evaluation form. ***This is your organization!!!***

Discussion of Name of MESNAR -

1. Medical is too limiting. Suggest change to Material.
2. Do not use Rotary, Rotarians is more appropriate. World Fellowships were all changed by RI.
3. We are not an association or alliance of organizations, but individuals.
4. Does MESNAR have visibility?
5. Humanitarian Aid is our end result.
6. Identify " - US" or put (-) dash Australia, UK, etc. to base name.
7. Does this qualify as a Fellowship? Is this a fellowship or a program? We need 3 countries for F'Ship.
8. Want to attract NGOs into the alliance. Can we keep it to three words?
9. Include the word "alliance" and advertise the fact that we are worldwide.
10. Worldwide Humanitarian Alliance with Rotarians and Friends (WHARF) suggested (early suggestion).
11. Need to have "Rotarians" in the name for world support, etc. In addition, could weaken support from Rotary Clubs if name not included. Rotary or Rotarian gives credibility if dealing with other organizations.
12. We need to be sure this alliance works so it can be used as a model around the world.
13. Organization should be all inclusive with any member who wants to help with Humanitarian Aid
14. Should be "with" and not "of" as of restricts membership to Rotarians.
15. Alliance is a better word - there is a "Network" ie. WCSRNetwork.

Types of memberships - Should there be 1) Principal (Rotary sponsored Suppliers), 2) Associate (NGO suppliers), 3) Affiliated (Clients, ie project sponsors), 4) Customer (Recipient. ie, end user)?

Discussion of this topic said it didn't matter except as it may relate to how you list the organization in various indexes and as Nodes in Web Sites for ease of locating. Some organizations can be "suppliers" and/or "clients". Do not use the term "partners" here because we all partner with donors, manufacturers, pharmaceuticals, etc.

Members (individuals) do not have to be sponsored or funded by a Rotary Club or District. Clubs and Districts should be encouraged to provide support to the NGOs in their communities. We bring our individual talents and experience to the alliance although we get our experience with an organization.

Decision - We don't need to have types of memberships, merely register knowledge of the capabilities and functions of the organizations that the individual members represent.

6:07 - Vote on Renaming of MESNAR

Medical Equipment & Supplies Network Alliance of Rotarians (MESNAR) - 0 votes

Alliance of Rotarians for Humanity (ARH) - 3 votes

Humanitarian Alliance with Rotarians (HAR) - 2 votes

Worldwide Humanitarian Alliance with Rotarians (WHAR) - 12 votes

Decision - Group now deferred to Maxwell, Brown, and Johannsen for final decision and agreed to run by the members not at the meeting. Steve Brown agreed to clear with RI.

6:11 - WCSR Information Center - Jim Johannsen

The reference document built as a result of the efforts of the WCSRN this past three years is providing the essential information to create a Web Site that will be the WCSRN Web Site. The name is undecided.

Presently 11 Nodes are identified as the links from the Home Page of the WCSRN. There is a need to integrate the WCSR Task Force into the 11 Nodes. Perhaps should be a 12th Node that would be maintained as the officially appointed representation of the RI President if they should appoint an official body to be concerned with WCS, Matching Grant, 3H, and Disaster Relief projects.

The document passed out is visible on the D7150 Web Site - www.district7150.org. It does not work as web pages, it is strictly a reference document. The e-mail and web addresses are not clickable as links.

Please fill in the WCSRN Data Sheet and send to Susan Schneider. This Database now has 207 Rotarians listed and is the beginning of the Knowledge Node of the WCSRN Web Site. **Please give the OK to listing on the Web Site. Always allow "opt-out" for Web listing. Unless Rotarians allow us to put them on the Web, how can we use their expertise.** Recommend to other Rotarians involved in WCS, 3H, Matching Grant and Disaster Relief to complete the form and register with RI. **This form is on RI Web Site.**

6:23 - Discussion of items that were in the Parking Lot.

GE Remarketing Program, Don Bersing - Local hospital that donates equipment advised Don that there is a little known GE program, based in Seattle. He explained our Rotary Humanitarian programs to them and they were very interested in how they might participate. Mammography equipment that costs \$ 60,000 new and reconditioned is \$ 17,000 and may be discounted for Humanitarian Programs. **Don agreed to get additional information to Jack and Jack will get it out to the group.** There are probably other "remarketing programs" and we should try to locate them. GE has had their digital Mammography approved and will no doubt have a lot of trade-ins to dispose of.

Billy Teninty - mentioned ADEC Rotary Project in Portland, OR who has access to Air Driven Dental Equipment that have cosmetic flaws. E-mail - **(we are looking into this)**

Maxwell - mentioned Rod Lamb Dental Mission in Tulsa, OK.

6:31 **Warehouse Not for Profit Operations and Fees**, Jeannie Wells - There is a warehouse in Rochester, NY, sponsored by local hospitals with grant from NY State running out. How do we get access to the equipment they have? Jeannie has asked for information but hasn't gotten much response. If they could sell some of their equipment, they may be able to continue (if not, what happens to stuff in the warehouse? There is also a warehouse in Albany, NY, contact is Fred Garvin.

Teninty Comment - AMRF (American Medical Resource Foundation) at 617-863-2363 or 508-580-3301. They have a large warehouse of equipment. Located in New England, Boston???

Barta Comment - Are there ways to locally share warehouses, security, control, inventory techniques? Guidelines? Topic deferred to another date.

Maxwell Comment - Northwest Medical Teams have a huge warehouse, put together surgical packs, etc. Invited to come but overwhelmed with Mozambique. Need form for MESNAR Database.

Teninty Comments - Many organizations excited about our expertise and resources that are available, but may well back off when they see fees and go about doing it themselves in their own way, ie: not checked out equipment, etc. Don't call the price of equipment "sale price". Call them fees, such as refurbishing fees, handling fees, reimbursement fee, sponsorship fees, etc.

De Keyser and Newton Comments - Equipment "fees" as the cost of equipment can be included in Matching Grant items. Brown agreed. Maxwell has local firm that refurbishes for free as public service. (Send all your stuff to Jack????). Newton has local hospital whose technicians check stuff out.

6:49 **How do we find funds for Volunteer efforts overseas?**

Wells comments - Volunteers give up their vacation time, local Rotarians provide lodging and food, but shouldn't have to pay for transportation.

Johannsen comment - Europe has Rotary Doctor Bank, check it out. - www.doctorbank.org

Bersing comments - Physicians for Peace, Norfolk, VA, similar to Doctors without Borders (last years Nobel Peace Prize). Contact Sam Hill, Executive Director, e-mail - samhill@quick.net

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Newton Comments - Rotary Clubs raise money to pay for transportation of the doctors, nurses, etc. Operation Rainbow, Doctors pay their own way, as do most others, but usually other technical staff are covered by funds raised.

Maxwell comment on Task Force influence. Johannsen comment on concern about funding Rotarians, question of potential “boon-doggle”. Brown comment on using DDF and asking the Districts to raise more money to support RF programs. Johannsen comment on RF exceeding Annual Programs Fund goal, then more funds are generated for DDF and World Fund programs.

De Keyser and Roberts comments - Doctors and other support staff can take tax deduction for their travel expenses so may need a letter to back it up as a charitable activity. Check with your club and district regarding the availability of a 501(c)3 “Determination Letter” from the IRS and your state.

Teninty comments - Rotary volunteers must be gone for 28 days so if project is that long, transportation can be covered by an RF Rotary Volunteer Grant. Shorter term may be covered by DDF or District general funds. Maxwell and Brown comment on \$ 25 million in DDF uncommitted.

7:06 **Travel Costs for Humanitarian Aid Projects** - Don Bersing introduced name of Rita Tingle, of Overseas Express, formerly of Chicago, now Irving, TX. This is a large wholesale travel agency and British Airways offered a humanitarian travel program where they allocated seats for humanitarian aid. Apparently only airline that has done this. The rates are “low-off season” rates with first class “priviledges”. These are not seat reservations in first class but “priviledge” gives you better rates and permits you to change dates of departure, return, etc. Subject to 4-Way Test, no other qualification. **Related question - Should RITS be available to clubs and districts for Humanitarian project travel?**

7 :14 **Canada AID Program - Johannsen asked George Sandwith to check into Canadian model to see if our US Rotarians might (individually) lobby for the US congress to do a similar Matching Grant program with US AID.**

Jones question regarding excess baggage of supplies, equipment, etc. on humanitarian aid trips. De Keyser responded re: travel agent request to get in touch with airport agents, etc. Newton, United Air Lines is great. De Keyser suggested contact with Rotary clubs at Airports to see what can be done.

Johannsen suggestion that a lot of these comments and questions show that we need a MESNAR ListServ where we can ask questions and all on the ListServ will see the question and can respond so that all that subscribe to the ListServ can be informed. **Johannsen agreed to investigate a MESNAR ListServ (may be better to have a WCSRN ListServ so that others will see the questions, responses, etc.).**

7:19 **Transportation Company Incentives to do Humanitarian Aid** - De Keyser re-iterated that shippers only get 100% writeoff whereas equipment donors get 200%. This needs to be worked on. He is a freight forwarder and is a member of a group with extensive contracts with many of the countries that we do projects with. He will give us that price for our projects, but must be submitted to his Board. Keep in touch with HART on this.

De Keyser had unlimited contacts on “duty free” problems around the world so he will keep HART informed.

De Keyser offered to organize a RRVF of Transportation Rotarians. Johannsen will send him information on how to set up a Fellowship and to send him a list of Rotarians with Transportation experience to start it.

Bersing Comments - Use the local US Embassy in the country that you have a shipment to, or the Embassy of that country with a “notarized Deed of Donation”. We should assure that the recipient is a Rotary Club or Rotarian. A very valuable suggestion.

Johannsen Comment - Use our Rotary UN Representatives. **Give them examples of any problems** you may have with various countries and they will contact member Ambassador’s office. You must give them examples of the problems, past or current, don’t just say you have a problem with that country as that countries personnel must have specifics to solve the problem. There is also a 2000-01 Task Force for working on relationships with the UN. Contact is Donald W. Treimann at e-mail - 112213.3535@compuserve.com.

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Sause Comment - Carriers should know what volume Rotary ships and that should carry weight. Maybe we need a RTS (Rotary Transportation Service) to handle shipments of Humanitarian Aid. Is this HART???

7:42 **Closing Comments** - Johannsen - Thanks to DRI for hosting. We passed out the brochure “Opportunities

in Service” and encouraged the “non-Rotarians” to seek membership. My opening comments said “this is the most exciting thing I have worked on in 35 years of Rotary”. “... I am really overwhelmed...”. As Maxwell said, “you’re touched”, but I really meant what I said even though I choked up a bit. “I am really overwhelmed with your support and I really think there will be so much done...I want to see this thing go ... you are going to replace (meant save) a couple hundred thousand lives in the next five years, and I know it. Thanks again for all of you coming”.

Maxwell - “I really appreciate every body coming, who knows where we are going but I can tell you the direction is going just straight up so we are building a wonderful base of wonderful people, people like you all, networking to bring in other people of the same quality and better it will be exciting to see where we take it”.

Bersing - “Jack, many of us have gone to many, many meetings and I’ll just say this for myself, this is the finest meeting I have ever been to, this is just absolutely fabulous, just great”.

Maxwell - “ I can’t tell you what pleasure it gives me to see so many other people take a vision that I had and to improve upon it so it is so far beyond what I ever started out with, but I will have to adjust my vision to keep up with you guys”.

7:46 Meeting Adjourned

Alpha List of Attendees with E-mail, Organization, Rotary Club, District

William S. Abel - wsabel@silcom.com	Group Repr. 8, D5240	Santa Barbara Sunrise, CA	D5240
Dr. Otto Austel - oaustel@aol.com	District Governor, D5240	Simi Valley, CA	D5240
Bill Barta, - iabillb@aol.com	International Aid	Fullerton, CA	NGO
Don Bersing - donbersing@hotmail.com	Medical Equip. Initiative D7600	Princess Anne, VA	
John Betz - projectcure@iuno.com	Project Cure	Lakewood, CO	NGO

Steve Brown - stephenbrown@worldnet.att.net	WCSR T/F	La Jolla Golden Triangle, CA	D5340
Karen M. Dahl - kdahl@frontiernet.net	Flame of Hope Foundation, Inc.	Viroqua, WI	D6250
Jean DeKeyser - jdk@westord.com	Operation Condor	Wheaton, IL	D6440
Max Goff - mgoff@directrelief.org	DRI - Executive Director		
	NGO		
Cami Helmuth - saccami@aol.com	D5240 - Grp 8 DRI Task Force	Goleta Noontime, CA	D5240
Jim Johannsen - johannsenj@aol.com	WCSRN	Santa Barbara Sunrise, CA	WCSRN
Vida Jones - fredvida@rpn.net	Rohnert Park-Cotati	Rohnert Park - Cotati, CA	D5130
	Rotary Intl. Service Project		
Mike Keckler - jana@thevision.net	Modesto Medical Warehouse	Modesto, CA	D5220
Jack Maxwell - jmaxwell@ionet.net	Medical Supplies Network, Inc	Tulsa, OK	D6110
John Moreno - ojmsb@aol.com	President RC of SN North	Santa Barbara North, CA	D5240
	For Founding of Hands Across the Sea		
Sharron Newton - snewton@pacbell.net	Rotaplast	Marin Sunrise, CA	D5150
Luz Maria Ortiz-Smith - erussell@silcom.com	D5240 - Grp 8 DRI Task Force	Santa Barbara Sunrise, CA	D5240
Kathy Poma - kpoma@directrelief.org	DRI - Program Coord., East Europe & Africa		NGO
Anthoula Randopoulos - arandopoulos@directrelief.org	DRI - Dir. of Corp. and Foundation Relations		NGO
J. B. Roberts - jbrplvtx@aol.com	Hunger Plus Support	Plainview, TX	D5730
George Sandwith - rosetel@rimart.com	Rotary World Help Network (British Columbia)	New Westminster, Canada	D5040/50
Sam Sause - grandtrans2000@cs.com	D5170 Transportation Project Coordinator	Alameda, CA	D5170
Susan Schneider - schneids@rotaryintl.org	Rotary International	Evanston, IL	RI Staff
Stan Schrim - stans@fh.org	Food for the Hungry	Scottsdale, AZ	NGO
Jessica Settle - msnihart@flash.net	HART	Tulsa, OK	D6110
Dan Smith - dsmith@directrelief.org	DRI - Program Coord., Centr. & So. America		NGO
E. Russell Smith - erussell@silcom.com	D5240 - Grp 8 DRI Task Force	Santa Barbara Sunrise	
	D5240		
Dorothy L. Steinert - dlsteinert@aol.com	Medicine: Arm-in Arm, Inc.	Carpinteria, CA	D5240
Billy Teninty - tenintyb@internationalaid.org	International Aid	Grand Haven/Spring Lake, MI	NGO
Frank Tuft - sales@medical2u.com	Intl. Association of Certified Equipment Refurbishers	Compton, CA	NGO
Jeannie Wells - bjwell1@rochester.rr.com	Medical Mission Program	Fairport, NY	
	D7120		
Jim Whitworth - jana@thevision.net	Keckler Medical	Oakdale, CA	D5220
Rick Zander - rckz@silcom.com	Intl. Service Director, D5240	Santa Ynez Valley, CA	D5240

Total Attendance = 33 individuals.

Organizations = 20 Rotary Sponsored plus 4 NGOs